Your earning power - your ability to earn an income - is your most valuable asset.

Few people realize that a 30-year-old couple will earn 3.5 million dollars by age 65 if their total family income averages $\$ 100,000$ for their entire careers, without any raises.

Earning Power:


How Much Will You Earn in a Lifetime?

| Years <br> to Age <br> 65 | Your Future Earning Power If Your Family Income Averages: |  |  | $\$ 50,000$ |
| :---: | ---: | ---: | ---: | ---: |

What steps have you taken to protect your earning power in the event of death or disability? How much of this money will be available to achieve future financial objectives, such as providing for a child's education or your retirement?
How much of your earning power will you save and keep saved?

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