

## Need for Long-Term Care Insurance

While few people are prepared to handle the financial burden of long-term health care, many people have a false sense of security when it comes to long-term care.

<i><b>FICTION</b></i>	<i><b>FACT</b></i>
<i><b>"Medicare and my Medicare supplement policy will cover it."</b></i>	<p>In fact, Medicare and "Medigap" insurance were never intended to pay for ongoing, long-term care:</p> <ul style="list-style-type: none"> <li>➤ Medicare will pay for up to 100 days in a skilled nursing facility, <b>but only after a 3-day minimum inpatient hospital stay for a related illness or injury.</b> Medicare will pay all of the costs for the first 20 days, but you must pay a co-payment amount for days 21 – 100 during each benefit period. Medicare doesn't cover long-term care or custodial care in a skilled nursing facility. (Source: Medicare &amp; You 2008, Centers for Medicare &amp; Medicaid Services)</li> <li>➤ Only about 12% of nursing home costs are paid by Medicare, for short-term skilled nursing home care following hospitalization. (Source: AHIP, A Guide to Long-Term Care Insurance, 2004)</li> <li>➤ Medicare supplement insurance helps cover some of the gaps in Medicare coverage, but not long-term care. (Source: AHIP, A Guide to Long-Term Care Insurance, 2004)</li> </ul>
<i><b>"I can afford it."</b></i>	<ul style="list-style-type: none"> <li>➤ As a national average, a year in a nursing home is currently estimated to cost \$77,380. In some areas, it can easily cost \$100,000 or more! (Source: 2008 MetLife Market Survey of Nursing Home &amp; Assisted Living Costs)</li> <li>➤ The average length of a nursing home stay is about 2.4 years. (Source: CDC/NCHS Health Care in America, Trends in Utilization; U.S. Department of Health and Human Services, January 2004)</li> <li>➤ The average cost of an assisted living facility in the U.S. was \$36,372 per year in 2008. The average monthly rate for assisted living facilities that provide Alzheimer's and dementia care is \$4,267, or \$51,204 annually (Source: 2008 MetLife Market Survey of Nursing Home &amp; Assisted Living Costs)</li> <li>➤ Home health care is less expensive, but it still adds up. Bringing an aide into your home just three times a week easily can cost \$1,000 each month, or \$12,000 a year. (Source: AHIP, A Guide to Long-Term Care Insurance, 2004)</li> </ul>

**Continued** ➡

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<b>FICTION</b>	<b>FACT</b>
<p><b><i>"It won't happen to me."</i></b></p>	<ul style="list-style-type: none"> <li>➤ At age 65, people face at least a 40% risk of entering a nursing home at some point in their lifetime and about 10% will have a stay of five years or longer. (Source: AHIP, A Guide to Long-Term Care Insurance, 2004)</li> <li>➤ Women have a longer life expectancy than men...about 72% of nursing home residents are women. (Source: AARP Public Policy Institute, "Women and Long-Term Care," July 2002)</li> </ul>
<p><b><i>"If I can't afford it and need it, I'll go on Medicaid."</i></b></p>	<p>Medicaid is a joint Federal and state program that helps with medical costs for some people with low incomes and limited assets. Certain services must be included by the states in order to receive federal Medicaid funds. For example, people who qualify for Medicaid may get coverage for costs, such as nursing home care and outpatient prescription drugs, that are not covered by Medicare. Nursing home care must take place in a Medicaid-approved facility in order to qualify for Medicaid reimbursement. Other services are optional and may or may not be included on a state-by-state basis.</p> <p>To qualify for Medicaid, federal poverty guidelines for income and assets must be met. In addition, there are state requirements for Medicaid eligibility. While Medicaid recipients must have low incomes and few financial assets in order to qualify, their homes and cars are not included in determining Medicaid eligibility. There is, however, a federal estate-recovery law that requires each state to recoup assets from the estates of Medicaid recipients. As a result, children set to inherit the family home may find that, instead, the home must be sold and the proceeds used to pay for the care their parents received.</p> <p>Medicaid is essentially a safety net for those who didn't adequately plan for their financial needs in retirement, or who encountered unexpectedly large expenses that depleted their financial resources.</p>

Whether purchased for yourself, your spouse or for an aging parent, long-term care insurance will help protect the assets you have accumulated over a lifetime from the ravages of long-term care costs.